

Social Mobility and Redistributive Politics

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Motivation

- ▶ Since Tocqueville (1835): differences in support for redistribution linked to mobility rates
- ▶ Yet, empirical studies showed similar mobilited rates in the US and Europe (Lipset and Bendix (1959), Lipset (1966, 1977, 1992))

Persistence of voting patterns across time and place

Table 1: Percentage of votes for left-wing parties as a function of individual mobility experience

		Respondent's income	
		Low income	High income
Parents income	Low income	72%	38%
	High income	49%	24%

- ▶ Stability of voting patterns depending on parents' income class
- ▶ Contrary to straight economic rationality: only current income should matter
- ▶ Hence, need to provide a framework to account for those stylized facts

A common framework to think about redistributive politics

- ▶ Basic idea: voters may develop views about redistributions based on their mobility experiences and not because of different objective functions
- ▶ Agents have same *a priori* distributive goals and try to learn from their income trajectory
- ▶ Agents want to learn how the probability of promotion is related to effort or luck
- ▶ In the long run, some dynasties *support higher redistributive taxation and supply less effort*, while other *supply more effort and support lower redistribution*.
- ▶ Leads to a multiplicity of steady-states, which explains why countries can remain in different redistributive equilibria while having same mobility rates

A Model of Income Inequality and Redistribution

- ▶ Each period is a different generation $t = 1, 2, \dots$,
- ▶ Continuum of agents $i = [0; 1]$ with 1 offspring per dynasty
- ▶ 2 possible pre-tax incomes: $y_{it} = y_0$ or y_1 , with $y_1 > y_0 > 0$.
- ▶ L_t (resp. $H_t = 1 - L_t$) mass of agents born at t in low-income families
- ▶ Material welfare is: $U_{it} = y_{it} - C(e_{it})$, with $C(e) = e^2/2a, a > 0$
- ▶ Conditional probabilities to receive high-income based on social origins and effort is:

$$\text{proba}(y_{it} = y_1 | e_{it} = e, y_{it-1} = y_0) = \pi_0 + \theta e$$

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$$\pi_1 > \pi_0 > 0$$

A Rational-Learning Framework

- ▶ (π_0, π_1, θ) taken as given
- ▶ Assume that effort and social origins are not publicly verifiable
- ▶ Optimal redistributive policy is a lump-sum tax: τ
- ▶ Timing of actions
 - ▶ Agent chooses e_{it}
 - ▶ Realization of income shock y_{it}
 - ▶ Agents vote over τ_{t+1}
- ▶ 4 types of voters: SL_t, DM_t, UM_t, SH_t ; All consider that $\pi_0 < \pi_1$ is a bad thing
- ▶ When voting all maximize $V_{t+1} = \int_{i \in Lt+1} U_{it+1} di$: All voter are going to balance social benefits of equalizing opportunities with the incentive costs of taxation ($e(\tau_{t+1}, \theta)$)
- ▶ Socially optimal tax rate: $\tau_{t+1}(\pi_1 - \pi_0, \theta)$ increasing in $(\pi_1 - \pi_0)$, decreasing in θ

Dynastic Learning

- ▶ Now assume that agents have different beliefs about (π_0, π_1, θ) , in particular disagree on relative importance of $\pi_0 - \pi_1$ and θ
- ▶ Assume there is a true stationary set $(\pi_0^*, \pi_1^*, \theta^*)$
- ▶ In this settings, i learns only from its own experience, not from others' beliefs nor income distribution
- ▶ Bayesian rationality, but not common knowledge of Bayesian rationality
- ▶ Initial state of the economy is $(L_0, H_0, \tau_0, (\mu_{i0})_{i \in I})$, where $\mu_{i0}(\cdot)$ is the initial prior of dynasty i
- ▶ Timing
 - ▶ $t = 0$, i chooses $e_{i0}(\mu_{i0}, \tau_0)$ maximizing its expected private welfare
 - ▶ Rationally updates beliefs μ_{i0} given income achievement y_{i0}
 - ▶ Vote for τ_1 , supporting what i believes to be socially optimal $\tau_{i1}(\mu_{i1}(\cdot))$
 - ▶ Transmit its posterior to its offspring

Steady-State Political Attitudes

- ▶ Convergence because martingale theorem applies (what i expects its offspring to know next period is exactly what i knows today)
- ▶ To be stable need that a dynasty will never modify its beliefs, whatever the observed income trajectory (because they lead to expectations that entail no contraction with experience)
- ▶ Although long-run beliefs might be wrong every single SS will exhibit voting patterns from Table 1
- ▶ In the long run, all dynasties believe that $pi_0 - pi_1$ is on average $pi_0^* - pi_1^*$, but have different estimates of θ
- ▶ Because all dynasties are mobile, there are proponents of all redistributive policies in all income groups
- ▶ Same beliefs lead some dynasties to supply less effort and to support more redistribution \Rightarrow in SS more left-wing voters in lower class

Long run distribution of political attitudes

$$UM_{\infty}(\theta) = (\pi_0^* + \theta^* e(\tau_{\infty}, \theta))L_{\infty}(\theta)$$

$$DM_{\infty}(\theta) = (1 - \pi_1^* - \theta^* e(\tau_{\infty}, \theta))H_{\infty}(\theta)$$

$$SM_{\infty}(\theta) = (\pi_1^* + \theta^* e(\tau_{\infty}, \theta))H_{\infty}(\theta)$$

$$SL_{\infty}(\theta) = (1 - \pi_0^* - \theta^* e(\tau_{\infty}, \theta))L_{\infty}(\theta)$$

- ▶ Fractions of mobile θ -dynasties decreases (resp. increases) with θ compared to θ -dynasties that are stable at high-income (resp. low-income)
- ▶ Mobile as a whole have intermediate political orientation compared to the stable
- ▶ In the long-run: social origins have an effect on political attitudes only bc. informative about the type of dynasty one belongs to

Welfare Analysis

- ▶ From this model, we can infer that countries (even w/ same structural parameters $(\pi_0^*, \pi_1^*, \theta^*)$) are at different SS equilibria
- ▶ Without knowing true parameters, difficult to compare welfare in countries
- ▶ Could be that too much redistribution in the US and too little in Sweden, depending on the true returns to effort: US would not be working enough for instance
- ▶ Can refine looking at GNP per capita and mobility rates, but no clear picture between EC countries, US, and Scandinavia for instance
- ▶ Western EU as mobile as the US: little reason to preserve individual incentives

Conclusion

- ▶ 2 main objectives of this paper:
 - ▶ Theoretical foundations to understand better political economy of redistribution and important stylized facts about social mobility and political attitudes toward redistribution
 - ▶ Richer picture of redistributive politics than standard public-choice model that shows importance of belief systems for generation and dynamics of inequality

Thank you!